Centre Number			Candidate Number		
Surname					
Other Names					
Candidate Signature					

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General Certificate of Secondary Education June 2014

Psychology (Short Course)

41801

Unit 1 Making Sense of Other People

Tuesday 3 June 2014 1.30 pm to 3.00 pm

You will need no other materials.

You may use a calculator.

Time allowed

1 hour 30 minutes

Instructions

- Use black ink or black ball-point pen.
- Fill in the boxes at the top of this page.
- Answer all questions.
- You must answer the questions in the spaces provided. Do not write outside the box around each page or on blank pages.
- Do all rough work in this book. Cross through any work you do not want to be marked.

Information

- The marks for questions are shown in brackets.
- The maximum mark for this paper is 80.
- In questions 1(b) and 5(c), you will be marked on your ability to:
 - use good English
 - organise information clearly
 - use specialist vocabulary where appropriate.

Answer these questions in continuous prose.



Α

Section A Memory

Answer **all** questions in the spaces provided.

1 (a) Read the following descriptions of incidents of forgetting.

Matt injured his head during a car accident. Now he cannot remember things that happened before the accident.

Julie was trying to use her new computer password but found that she was getting it wrong. She kept mixing up the new password with the password she had used before.

Nicole was in her living room and went upstairs to get something. When she reached the top of the stairs, she forgot what she wanted to get. She had to go back to her living room before she could remember what she wanted to get.

Look at the following list of terms. Choose the **one** that matches each incident of forgetting shown above. Write **A**, **B**, **C** or **D** in the box next to each incident. Use each letter only **once**.

- **A** Interference
- **B** Context
- **C** Retrograde amnesia
- **D** Anterograde amnesia

[3 marks]

1 (b) Describe and evaluate **one** study in which the reconstructive explanation of memory was investigated.

Include in your answer the method used, the results obtained and the conclusion drawn. Evaluate the study you have described.

(Answer in continuous prose.)

[6 marks]



	Extra space
1 (c)	The levels of processing explanation of memory has practical applications.
. ,	One application is to improve study skills.
1 (c) (i)	Describe how knowledge of levels of processing could be used to revise for an
i (C) (i)	examination.
	[3 marks]



15

1 (c) (ii)	Outline at least one criticism of the levels of processing explanation of memory. [3 marks]



Section B Non-verbal communication

Answer **all** questions in the spaces provided.

	Total for this question	n: 15 marks
2 (a) (i)	What is meant by the term 'eye contact'?	[1 mark]
2 (a) (ii)	Explain one function of eye contact. Describe the method and results of a psychological study to support your answer.	[5 marks]
	Function	
	Study	



Read the following article.

Politicians take note!

It's not what you say but how you say it

A candidate in the local elections was so concerned that voters might not believe the promises he was making that he went to a psychologist for help. He was advised not only to think about what he was saying but also about how he said it. The psychologist told him that tone of voice is extremely important and it affects how people interpret verbal messages.

2 (b)	What is meant by the term 'paralinguistics'? Refer to the article in your answer. [2 marks]
2 (c) (i)	Identify two factors that affect personal space. [2 marks]
2 (c) (i)	
2 (c) (i)	[2 marks]



2 (c) (ii)	Imagine that you have been asked to conduct a study to investigate one of the factors that you have identified in your answer to 2(c)(i) . Use your knowledge of psychology to describe:
	 what you would do to carry out your study the results you would expect to find in your study.
	[5 marks]
	What I would do
	The results I would expect to find

Turn over for the next section

Turn over ▶

15



Section C Development of personality

Answer all questions in the spaces provided.

Total for this question: 15 marks

- 3 (a) Read the following statements and decide whether they are TRUE or FALSE.
- **3 (a) (i)** Twin studies have been used to investigate temperament. (Tick the correct box.)

[1 mark]

TRUE	FALSE

3 (a) (ii) Temperament refers to all aspects of personality that are not inherited. (Tick the correct box.)

[1 mark]

TRUE	FALSE

3 (b) The table below shows three terms used to describe personality and three descriptions of the terms. The terms and their descriptions have been mixed up so that they do not match correctly.

[2 marks]

Extraversion	Describes people who are content with their own company
Introversion	Describes people who are highly emotional and show a quick, intense reaction to fear
Neuroticism	Describes people who look to the outside world for entertainment

Complete the table below, writing the terms in the **correct boxes**. Use each term only **once**.

Describes people who are content with their own company
Describes people who are highly emotional and show a quick, intense reaction to fear
Describes people who look to the outside world for entertainment



3 (c)	Outline one criticism of Eysenck's type theory.	[2 marks]
3 (d)	State two characteristics of antisocial personality disorder (APD).	[2 marks]
	Characteristic 1	
	Characteristic 2	
	Question 3 continues on the next page	



3 (e) (i)	Describe one study in which a cause of antisocial personality disorder (APD) was investigated.
	Include in your answer the aim of the study, the method used, the results obtained and the conclusion drawn.
	[4 marks]
	Aim
	Method
	Results
	Conclusion
3 (e) (ii)	Some people say that studies of antisocial personality disorder (APD) lack ecological validity. Outline at least one other criticism of the study that you have described in 3(e)(i) .
	[3 marks]



15

Turn over for the next section



Section D Stereotyping, prejudice and discrimination

Answer all questions in the spaces provided.

Total for this question: 15 marks

4 (a) Look at the following terms.

Stereotyping	
Prejudice	
Discrimination	

Look at the following list of statements. Choose the **one** that is an example of each term above. Write **A**, **B** or **C** in the box next to the correct term.

Use each letter only **once**.

- A All soldiers are brave.
- **B** Dave was not given a job at the local shop because he was too old.
- **C** Francis does not like Ben because Ben is an animal rights activist.

[2 marks]

4 (b) Read the following article and answer the questions that follow.

Gang violence breaks out again!

Two gangs of young people seem to be at war with each other in a local community. A police spokesman said: "There is a lot of name calling and physical violence between these two gangs. One gang all go to the same school on the east side of town and the other gang all go to another school on the west side of town."

4 (b) (i)	What is meant by the terms 'in-group' and 'out-group'? Refer to the article in your answer. [3 marks]

Question 4 continues on the next page





4 (b) (ii)	Use your knowledge of psychology to describe the method of a study in which in-groups and out-groups were investigated. Your answer should contain detail of what was done in the study, including how the in-group and the out-group were created, and what was measured in the study. [4 marks]
	Method
4 (b) (iii)	What were the results of the study that you have described in your answer to 4(b)(ii)? [2 marks]



4 (c)		rs of reducing prejudice and discrimination. If by Aronson, Sherif and Elliott.	Some of these ways
	Briefly evaluate one	way of reducing prejudice and discrimination	n. [2 marks]
4 (d)	_	tatements and decide whether or not they a udice and discrimination.	re practical implications
4 (d) (i)	Discrimination is red (Tick the correct box	uced by punishing people who discriminate.	
			[1 mark]
		This is a practical implication.	
		This is not a practical implication.	
4 (d) (ii)	We now understand (Tick the correct box	that prejudice might be linked to an authorit	arian personality. [1 mark]
		This is a practical implication.	
		This is not a practical implication.	
		Turn over for the next section	
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Turn over ▶

15

Section E Research methods

Answer all questions in the spaces provided.

Total for this question: 20 mar	Total	ial for this	question:	20 marks
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- A psychologist conducted an experiment to find out if people reacted more quickly to a ringing bell or to a flashing red light. Each participant sat in front of a machine which could make a sound like a ringing bell, or could flash a red light. The participant had to press a button on the machine immediately when they:
 - heard a bell ring

or

saw a red light flash.

The machine recorded their reaction times in milliseconds.

5 (a) (i)	Identify the independent variable in this experiment.	[1 mark]
5 (a) (ii)	Identify the dependent variable in this experiment.	[1 mark]
5 (b)	Write a suitable hypothesis for this experiment.	[2 marks]



	The target population for this experiment was workers at a car assembly plant. There were more than 100 workers at the plant. The psychologist selected 10 participants, using systematic sampling.
5 (c)	Describe how the psychologist could have used systematic sampling to select 10 participants. Outline one limitation of systematic sampling and explain how this might affect the study. (Answer in continuous prose.) [6 marks]
	Extra space
	Question 5 continues on the next page



Each participant took part in both conditions of the experiment.

- In Condition A, each participant had to react once to a ringing bell.
- In Condition B, each participant had to react once to a flashing red light.
- **5 (d)** The psychologist used counterbalancing in this experiment. Outline how this might have been done.

have been done.	[2 marks]

The results of the experiment are shown in **Table 1** below.

Table 1 Time taken in milliseconds to react to the ringing bell (Condition A) and to the flashing red light (Condition B).

Participant number	Condition A (ringing bell)	Condition B (flashing red light)		
1	21	17		
2	14	14		
3	12	17		
4	14	14		
5	12	12		
6	11	13		
7	14	12		
8	14	18		
9	14	19		
10	14	14		
Total	140	150		



5 (e) (i)	The mean time for Condition (Tick the correct box.)	A is:							
	(TICK the correct box.)						[1 mark]		
		140	milliseconds						
		70	milliseconds						
		14	milliseconds						
5 (e) (ii)	ii) The mean time for Condition B is: (Tick the correct box.)						[4 mould]		
		15	milliseconds				[1 mark]		
		29	milliseconds						
			milliseconds						
		11.0							
5 (e) (iii)	(e) (iii) What is the range for Condition A?						[1 mark]		
5 (e) (iv)	What is the range for Condition	on B?					[1 mark]		
5 (f)	Using the mean times and the ranges, what conclusions could the psychologist draw from this experiment? Explain your answer. [4 marks]								
								2	
END OF QUESTIONS									





